

THE ESSENTIALS OF BUSINESS ETIQUETTE AND PROTOCOL

Lisbon - Portugal
21 - Sep 2026 - 25 - Sep 2026
\$6,000



GENTEX®
TRAINING CENTER



Introduction

In today's global business landscape, strong communication and proper etiquette are essential for building positive relationships and achieving success. Gentex Training Center's Essentials of Business Etiquette & Protocol course empowers you to become a polished and professional communicator. This comprehensive program equips you with the knowledge and skills to navigate diverse business settings with confidence, respect, and cultural awareness.

The Essentials of Business Etiquette and Protocol Course Objectives:

- Understand the core principles of business etiquette and professional conduct.
- Develop strong communication skills for effective interactions in various business settings.
- Master proper greetings, introductions, and business card exchange techniques.
- Learn dining etiquette for business meals and social gatherings.
- Navigate professional attire guidelines for different occasions and company cultures.
- Understand cultural sensitivities and adapt your communication style accordingly.
- Develop strong email etiquette for clear and professional communication.
- Practice effective telephone communication skills for a positive first impression.
- Utilize proper meeting etiquette to participate and contribute effectively.
- Gain confidence in handling challenging communication situations.

Course Methodology

- Engaging Lectures: Gain foundational knowledge through expert-led lectures on business etiquette principles, cultural awareness, and communication best practices.

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- Interactive Workshops: Apply your learnings through dynamic workshops that encourage role-playing scenarios, case studies, and group discussions.
- Skill-Building Activities: Hone your communication and interpersonal skills through interactive exercises and personalized feedback.
- Etiquette Dinners: Participate in simulated business meals to practice proper dining etiquette in a realistic setting.
- Action Planning: Develop a personalized action plan to implement your learnings and enhance your professional presence.

Who Should Take This Course

- Individuals new to the workforce or transitioning into new roles.
- Professionals seeking to enhance their communication and interpersonal skills.
- Business travelers interacting with international colleagues or clients.
- Anyone who wants to project a polished and professional image.

The Essentials of Business Etiquette and Protocol Course Outline:

Day 1: Foundations of Business Etiquette & Professionalism

- Understanding the importance of business etiquette in today's workplace.
- Core principles of professional conduct and building strong relationships.
- Mastering first impressions: greetings, introductions, and business card exchange.

Day 2: Communication Skills for Success



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- Developing clear, concise, and confident communication for various situations.
- Effective listening skills to build rapport and understanding.
- The art of professional conversation and small talk in business settings.

Day 3: Business Dining Etiquette & Social Graces

- Navigating business meals with confidence: table manners, appropriate conversation topics, and cultural considerations.
- Understanding different dining styles and adapting your behavior accordingly.
- Utilizing proper etiquette for social gatherings and networking events.

Day 4: Professional Image & Effective Communication Channels

- Selecting appropriate attire for various business occasions and company cultures.
- Mastering email etiquette for clear, concise, and professional communication.
- Effective telephone communication skills for a positive first impression.

Day 5: Advanced Etiquette & Confidence Building

- Understanding cultural sensitivities and adapting communication styles in a global business environment.
- Handling challenging communication situations with grace and professionalism.
- Developing strong meeting etiquette to contribute effectively and project confidence.
- Building a personalized action plan to maintain a professional presence and communication excellence.



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Conclusion

By successfully completing Gentex Training Center's Essentials of Business Etiquette & Protocol course, you'll graduate with the confidence and skills to navigate any business situation with ease and professionalism. You'll be equipped to communicate effectively, build strong relationships, and make a lasting positive impression on colleagues, clients, and business partners everywhere.

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