SUPPLY CHAIN LEADER DEVELOPMENT PROGRAM



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Introduction

Supply chain leaders are usually promoted for operational excellence and then expected to lead strategy, people, and change on the first day. The gap between running a function well and leading it across a business is where many capable managers stall. This Supply Chain Leader Development Program Training Course gives emerging and current supply chain leaders a complete working method for that transition. Participants learn strategic thinking, operating model design, financial literacy for supply chain, people leadership, stakeholder influence, and personal leadership practice.

Supply Chain Leader Development Program Course Objectives

- Apply strategic thinking frameworks to supply chain direction setting.
- Design operating models that match business strategy and scale.
- Read and use financial statements, working capital, and cost-to-serve data.
- Build and lead high-performing, cross-functional supply chain teams.
- Apply S&OP and integrated planning as a leadership mechanism.
- Influence executives, peers, and external partners with evidence.
- Lead change programmes and manage resistance constructively.
- Apply risk, resilience, and sustainability thinking to decisions.
- Develop talent, succession, and capability within the function.
- Measure leadership impact with delivery, engagement, and capability metrics.

Course Methodology

- Facilitated sessions built on real strategy documents, team data, and leadership cases.
- Case workshops on organisational change, talent gaps, and executive conflict.

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- Financial, operating model, and S&OP leadership exercises.
- Stakeholder influence and communication practice sessions.
- Group exercise on a personal leadership development plan with commitments.

Who Should Take This Course

- Supply chain and procurement managers stepping into leadership roles.
- Logistics and operations managers with broader scope.
- Senior specialists moving into management.
- Plant and distribution centre leaders.
- Programme and transformation leads in supply chain.
- HR and talent partners supporting supply chain leadership pipelines.

Supply Chain Leader Development Program Course Outlines

Day 1: Strategic Thinking and Direction Setting

- From functional management to enterprise leadership.
- Strategic thinking frameworks and competitive positioning.
- Supply chain strategy archetypes and alignment with business goals.
- Vision, objectives, and success measures setting.
- External environment and stakeholder scanning.
- Decision-making under uncertainty.
- Communicating strategy with clarity.

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Day 2: Operating Models, Structure, and Governance

- Operating model components: structure, process, capability, technology.
- Centralised, decentralised, and shared service models.
- Role clarity, spans of control, and accountability design.
- Governance, decision rights, and escalation pathways.
- Process ownership and standardisation across sites.
- Cross-functional interfaces: sales, finance, manufacturing, and IT.
- Designing for scale, agility, and resilience.

Day 3: Financial and Commercial Acumen

- Reading profit and loss, balance sheet, and cash flow.
- Working capital, inventory investment, and cash-to-cash cycle.
- Cost-to-serve analysis and profitability by segment.
- Budgeting, forecasting, and business case construction.
- Total cost of ownership and investment appraisal basics.
- Supply chain's contribution to margin and return.
- Presenting financial arguments to executives.

Day 4: Leading People and Teams

- Leadership styles and situational leadership application.
- Building high-performing and cross-functional teams.
- Goal setting, performance conversations, and feedback.
- Coaching, mentoring, and developing successors.
- Managing conflict and difficult conversations.

- Engagement, retention, and talent pipeline building.
- Leading virtual and distributed teams.

Day 5: Leading Change, Influence, and Personal Impact

- Change models and managing resistance.
- Stakeholder mapping and influence strategies at executive level.
- Communicating under pressure and in crisis.
- Ethics, integrity, and decision accountability.
- Personal leadership brand and development planning.
- Wellbeing, resilience, and sustainable leadership.
- Building a personal leadership roadmap with commitments.

Conclusion

By successfully completing the Supply Chain Leader Development Program Training Course, participants will have acquired a leadership-level command of strategic thinking and direction setting, operating model and governance design, financial and commercial acumen, people leadership, change and stakeholder influence, and personal leadership practice. They will leave able to lead a function rather than run it, argue for supply chain decisions in financial terms, and build the team and capability that sustains performance. Gentex Training Center delivers this programme with supply chain leaders and executive development practitioners working in live organisations.

LEARN BOLD. **LEAD BEYOND**
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FAQs for the Supply Chain Leader Development Program course

Q1 What is the "Supply Chain Leader Development Program" course about?

It is a five-day development programme for supply chain leaders moving from managing a function to leading one. It covers strategic thinking, operating model and governance design, financial and commercial acumen, people leadership, change and influence, and personal leadership planning.

Q2 What are the key benefits of the "Supply Chain Leader Development Program" course?

Participants move from operational management to strategic leadership with a practical framework, argue supply chain decisions in financial terms executives accept, and build teams that sustain performance rather than depend on one person. They also lead change with a plan rather than by announcement.

Q3 What skills will I gain from the "Supply Chain Leader Development Program" course?

You will gain strategic thinking and direction setting, operating model and governance design, financial and commercial acumen, and people leadership, change influence, and personal leadership development.

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Q4 What tools, methods, or standards are covered in the "Supply Chain Leader Development Program" course?

The course works with strategic thinking frameworks and competitive positioning, supply chain strategy archetypes, vision and success measure setting, environmental and stakeholder scanning, decision-making under uncertainty frameworks, operating model design covering structure, process, capability and technology, centralised, decentralised and shared service models, role clarity and span of control design, governance and decision rights frameworks, process ownership and standardisation, cross-functional interface management, financial statement reading across profit and loss, balance sheet and cash flow, working capital and cash-to-cash cycle analysis, cost-to-serve and segment profitability analysis, budgeting, forecasting and business case construction, total cost of ownership and investment appraisal, situational leadership models, goal setting and performance conversation practice, coaching and mentoring methods, conflict management techniques, engagement and talent pipeline building, change management models and resistance handling, stakeholder mapping and executive influence strategies, crisis communication practice, ethical decision accountability frameworks, personal leadership brand development, and leadership impact metrics covering delivery, engagement and capability.

Q5 How is the "Supply Chain Leader Development Program" course applied in real-world practice?

Teams apply it when setting a supply chain vision and objectives for a new financial year, restructuring a supply chain organisation after a merger, presenting a supply chain investment case to a board, running a talent review and succession plan, leading a change programme after a network redesign, and working on a personal leadership development plan with a mentor.

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