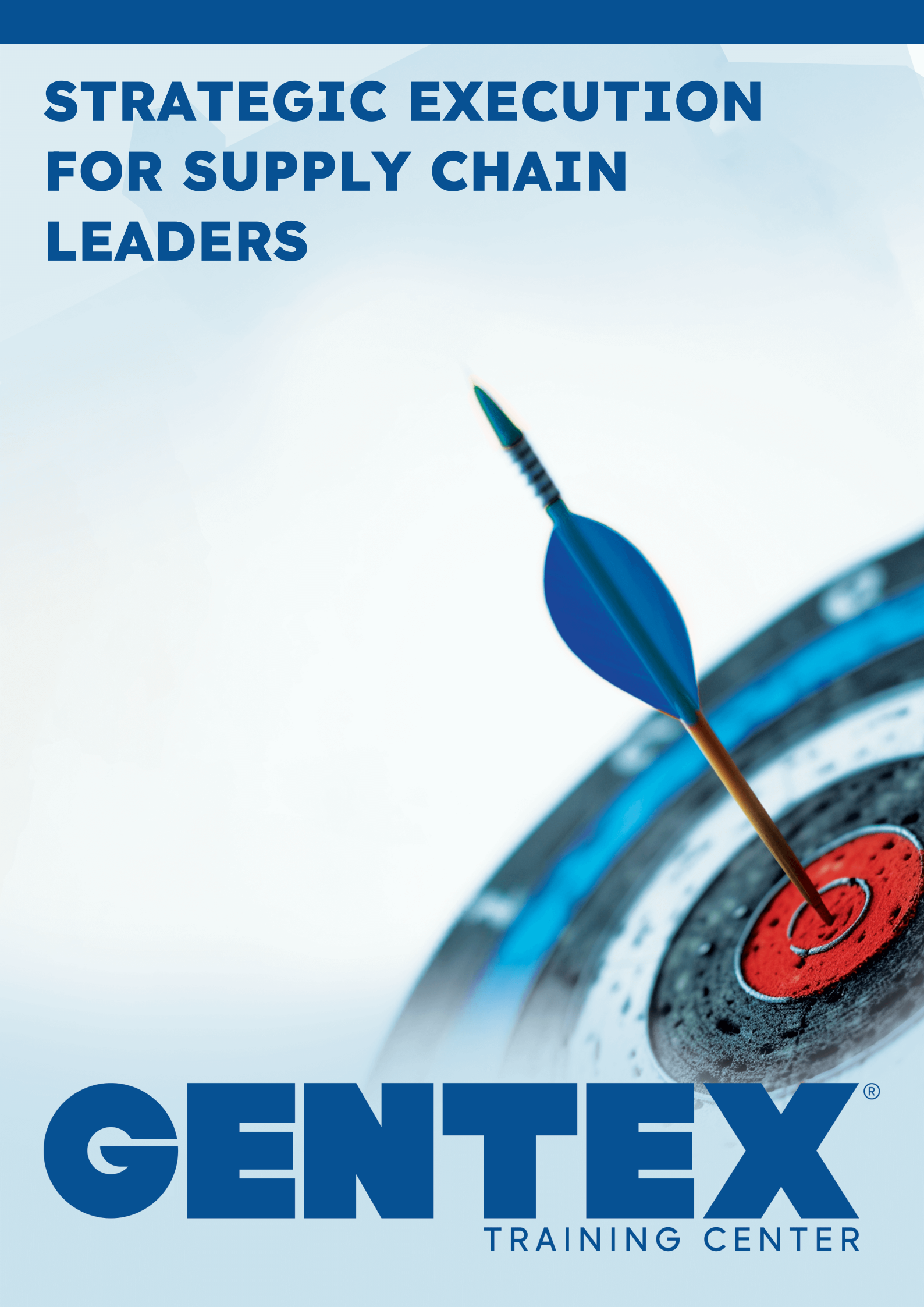
# STRATEGIC EXECUTION FOR SUPPLY CHAIN LEADERS



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# Introduction

Most supply chain strategies fail at execution, not at formulation. The plan is written, the targets are set, and then daily firefighting, unclear ownership, and measures that reward the wrong behaviour take over. This Strategic Execution for Supply Chain Leaders Training Course gives supply chain directors and senior managers a complete working method for closing that gap. Participants learn strategy translation, operating model alignment, initiative portfolio management, performance governance, and the leadership routines that keep execution on track. Furthermore, the course links strategy choices to measurable supply chain and financial outcomes.

# Strategic Execution for Supply Chain Leaders Course Objectives

- Translate supply chain strategy into objectives, initiatives, and owners.
- Align operating model, structure, and capability with strategic intent.
- Build a strategy map and balanced scorecard for supply chain performance.
- Manage an initiative portfolio with prioritisation and benefit tracking.
- Apply OKRs and KPI hierarchies to cascade targets effectively.
- Apply S&OP and integrated planning as execution mechanisms.
- Lead cross-functional change and overcome execution barriers.
- Apply risk and scenario thinking to strategic commitments.
- Govern execution through review cadences and decision rights.
- Measure strategic delivery with service, cost, cash, and resilience metrics.

# Course Methodology

- Facilitated sessions built on real strategy documents, performance reports, and initiative registers.

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- Case workshops on failed initiatives, target conflicts, and execution drift.
- Strategy mapping, OKR setting, and portfolio prioritisation exercises.
- Governance design and review cadence practice sessions.
- Group exercise on a supply chain strategy execution plan with owners and milestones.

## Who Should Take This Course

- Supply chain and operations directors.
- Procurement and logistics senior managers.
- Supply chain strategy and transformation leads.
- Planning and S&OP managers.
- Programme and initiative managers in supply chain.
- Finance business partners supporting supply chain.

## Strategic Execution for Supply Chain Leaders Course Outlines

## Day 1: From Strategy to Execution

- Strategy formulation versus execution and where value is lost.
- Supply chain strategy archetypes and competitive alignment.
- Translating strategy into objectives, initiatives, and ownership.
- Operating model design: structure, process, and capability.
- Strategic assumptions and external environment assessment.
- Execution barriers: capacity, clarity, and conflicting priorities.
- Governance structures for strategic delivery.

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## Day 2: Strategy Maps, Scorecards, and Targets

- Strategy map construction across service, cost, and resilience.
- Balanced scorecard design for supply chain functions.
- KPI hierarchy and metric definitions.
- OKR setting and alignment across levels.
- Target cascading without creating conflicting incentives.
- Financial linkage: working capital, margin, and cost to serve.
- Measurement discipline and data quality requirements.

## Day 3: Initiative Portfolio and Prioritisation

- Building an initiative register with benefits and owners.
- Prioritisation criteria: value, feasibility, risk, and dependency.
- Business case discipline and stage-gate governance.
- Resource capacity planning across the portfolio.
- Managing interdependencies and sequence.
- Benefit tracking and realisation assurance.
- Stopping initiatives: exit criteria and sunk-cost discipline.

## Day 4: Operating Rhythms and Change Leadership

- S&OP and integrated business planning as execution rhythm.
- Review cadence design: weekly, monthly, and quarterly.
- Decision rights and escalation pathways.
- Cross-functional collaboration and conflict resolution.
- Stakeholder engagement and communication of strategy.

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- Capability building and talent for execution.
- Leading change and sustaining momentum.

## Day 5: Risk, Resilience, and Performance Review

- Strategic risk assessment and scenario planning.
- Resilience commitments and continuity priorities.
- Performance review design and dashboards for leadership.
- Root cause analysis on execution shortfalls.
- Corrective action and strategy adjustment cycles.
- Reporting to board and executive committee.
- Building a strategic execution improvement roadmap.

## Conclusion

By successfully completing the Strategic Execution for Supply Chain Leaders Training Course, participants will have acquired a leadership-level command of strategy translation, operating model alignment, strategy maps and scorecards, initiative portfolio governance, execution rhythms and change leadership, and strategic performance review. They will leave able to convert a supply chain strategy into owned initiatives with tracked benefits, run governance that makes decisions rather than reports, and show strategic delivery in service, cost, and cash terms. Gentex Training Center delivers this programme with supply chain leadership and transformation practitioners working in live organisations.

## FAQs for the Strategic Execution for Supply Chain Leaders course

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## Q1 What is the "Strategic Execution for Supply Chain Leaders" course about?

It is a five-day programme on turning supply chain strategy into delivered results. It covers strategy translation and operating model alignment, strategy maps and scorecards, initiative portfolio governance, execution rhythms, change leadership, and strategic performance review.

## Q2 What are the key benefits of the "Strategic Execution for Supply Chain Leaders" course?

Participants convert strategy into initiatives with named owners and tracked benefits, run governance that makes decisions instead of reviewing slides, and resolve conflicting targets before they stall delivery. They also show strategic progress in service, cost, and cash terms that finance and the board accept.

## Q3 What skills will I gain from the "Strategic Execution for Supply Chain Leaders" course?

You will gain supply chain strategy translation and operating model alignment, strategy mapping, scorecard, and OKR design, initiative portfolio prioritisation and benefit governance, and execution rhythm, change leadership, and strategic performance management.

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## Q4 What tools, methods, or standards are covered in the "Strategic Execution for Supply Chain Leaders" course?

The course works with supply chain strategy archetypes and competitive alignment, strategy translation into objectives, initiatives and ownership, operating model design covering structure, process and capability, strategy map construction across service, cost and resilience, balanced scorecard design for supply chain functions, KPI hierarchies and metric definitions, OKR setting and target cascading, financial linkage through working capital, margin and cost to serve, initiative registers with benefits and owners, prioritisation criteria covering value, feasibility, risk and dependency, business case discipline and stage-gate governance, portfolio resource capacity planning, interdependency and sequencing management, benefit tracking and realisation assurance, S&OP and integrated business planning as execution rhythm, review cadence design across weekly, monthly and quarterly cycles, decision rights and escalation pathways, cross-functional collaboration practice, stakeholder engagement and strategy communication, capability building for execution, strategic risk assessment and scenario planning, resilience and continuity prioritisation, performance review design and leadership dashboards, root cause analysis on execution shortfalls, and corrective action and strategy adjustment cycles.

## Q5 How is the "Strategic Execution for Supply Chain Leaders" course applied in real-world practice?

Teams apply it when translating a three-year supply chain strategy into annual objectives, building a strategy map and scorecard for a supply chain function, prioritising a portfolio of cost, service, and resilience initiatives, redesigning the monthly review cadence, investigating why a flagship initiative stalled, and presenting strategic delivery to an executive committee.