REAL ESTATE LAW



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TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
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Introduction

Real Estate Law examines the legal rules that govern ownership, transfer, leasing, and development of land and buildings. This Training Course covers property rights, title registration, sale and purchase transactions, leases, mortgages, and development controls. Participants study due diligence, encumbrances, strata and condominium regimes, and dispute routes. Furthermore, the programme connects statutory frameworks to transactional practice through drafting labs and case analysis. As a result, delegates leave able to advise on property transactions and manage real estate legal risk with confidence.

Real Estate Law Course Objectives

- Define property rights, tenure types, and ownership interests.
- Apply title registration, investigation, and due diligence procedures.
- Draft and interpret sale and purchase agreements for property.
- Structure leases, tenancies, and licences correctly.
- Apply mortgage, charge, and security enforcement rules.
- Manage easements, covenants, and encumbrances properly.
- Apply planning, zoning, and development control requirements.
- Handle strata, condominium, and co-ownership frameworks.
- Manage property disputes, eviction, and remedies.
- Build real estate compliance, registers, and audit routines.

Course Methodology

- Interactive workshops using real property transaction files.
- Structured title investigation and due diligence exercises.
- Lease and sale contract drafting labs with peer review.
- Guided case analysis of property disputes and court decisions.

- Development and planning approval scenario sessions.
- Action planning that converts each session into a workplace commitment.

Who Should Take This Course

- Real estate lawyers and legal advisors.
- Property developers and asset managers.
- Conveyancing and title officers.
- Bank and mortgage lending staff.
- Property consultants and brokers.
- Facility and estate management professionals.
- Government land registry and planning staff.

Real Estate Law Course Outlines

Day 1: Property Rights and Legal Foundations

- Sources of real estate law: statutes, regulation, and case law.
- Forms of tenure: freehold, leasehold, and usufruct.
- Ownership interests: joint tenancy and tenancy in common.
- Co-ownership, partition, and shared rights.
- Boundaries, encroachment, and adverse possession.
- Property rights of foreign owners and restrictions.
- Registration systems and the role of the land registry.

Day 2: Title, Due Diligence, and Conveyancing

- Title investigation and title deed review.

- Searches, encumbrances, and restriction checks.
- Due diligence on planning, zoning, and permits.
- Sale and purchase agreement structure and clauses.
- Deposit, escrow, and completion mechanics.
- Transfer taxes, fees, and registration formalities.
- Completion documents and post-completion steps.

Day 3: Leases, Tenancies, and Property Management

- Lease structure, term, rent, and review clauses.
- Repairing, insuring, and service charge obligations.
- Assignment, subletting, and change of control.
- Break clauses, renewals, and security of tenure.
- Eviction procedures and tenant default remedies.
- Licences versus leases and their legal effect.
- Property management agreements and agency duties.

Day 4: Mortgages, Security, and Development Control

- Mortgage and charge creation and registration.
- Priority of security and enforcement procedures.
- Receivership, repossession, and sale in lieu.
- Guarantees and cross-collateralisation.
- Planning permission, zoning, and use classes.
- Building regulations, permits, and compliance.
- Environmental, heritage, and community obligations.

Day 5: Strata, Disputes, and Compliance Practice

- Strata and condominium ownership frameworks.
- Common property, management bodies, and levies.
- Easements, covenants, and restrictive obligations.
- Property dispute resolution: mediation and litigation.
- Nuisance, trespass, and boundary claims.
- Compliance registers, records, and audit readiness.
- Personal action plan and continuous improvement.

Conclusion

By successfully completing Real Estate Law, participants will have acquired a practical command of property rights, conveyancing, leasing, mortgage security, and development control. They will know how to investigate title, draft property agreements, and manage enforcement and dispute routes properly. In addition, the course prepares delegates to apply planning and strata rules in daily asset management. As a result, they return to work ready to advise on real estate transactions with legal confidence. Gentex Training Center delivers this Training Course with a practical, standards-based approach.

FAQs for the Real Estate Law course

Q1 What is the "Real Estate Law" course about?

It is a five-day programme that explains the legal rules governing ownership, transfer, leasing, and development of land and buildings. It covers property rights and tenure, title and conveyancing, leases and tenancies, mortgages and security, planning and development control, strata frameworks, and dispute resolution.

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Q2 What are the key benefits of the "Real Estate Law" course?

Participants gain the ability to investigate title thoroughly, draft property agreements that protect their position, and manage leases, mortgages, and enforcement properly. They also learn to apply planning and strata rules and to resolve property disputes efficiently.

Q3 What skills will I gain from the "Real Estate Law" course?

Property rights and tenure analysis, title investigation and conveyancing management, lease and tenancy drafting with enforcement handling, and mortgage security and development control administration.

Q4 What tools, methods, or standards are covered in the "Real Estate Law" course?

The course covers freehold, leasehold and usufruct tenure frameworks, joint tenancy and tenancy in common structures, land registry and title registration systems, title investigation and encumbrance search procedures, sale and purchase agreement structures with deposit and escrow mechanics, transfer tax and registration formalities, lease drafting with rent review and break clauses, assignment and subletting provisions, eviction and default remedy procedures, mortgage and charge creation and priority rules, receivership and repossession procedures, planning permission and zoning requirements, building regulation compliance, strata and condominium management frameworks, easement and covenant rules, and property dispute resolution routes.

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Q5 How is the "Real Estate Law" course applied in real-world practice?

Delegates apply it through title investigation reports, due diligence files, sale and purchase agreements, lease documents, mortgage and security packages, planning applications, strata management documentation, eviction notices, dispute submissions, and compliance registers. They also use it to advise developers and investors on acquisition risk and to manage property portfolios within legal limits.