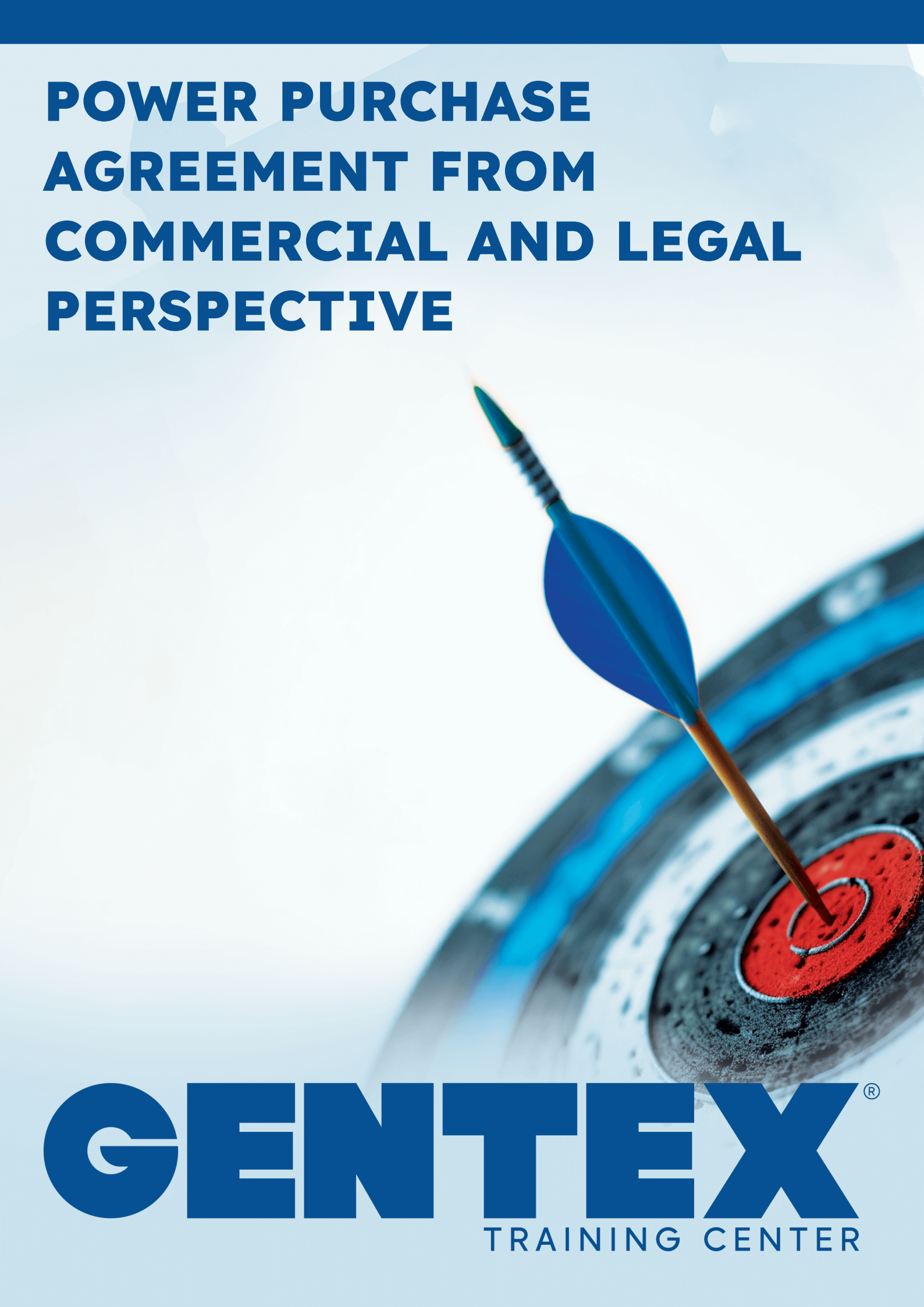
POWER PURCHASE AGREEMENT FROM COMMERCIAL AND LEGAL PERSPECTIVE



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TRAINING CENTER

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Introduction

Power Purchase Agreement from Commercial and Legal Perspective examines the contract that underpins every electricity generation project. This Training Course covers PPA structures, tariff mechanisms, risk allocation, credit support, and termination rights. Participants study capacity and energy payments, indexation, change in law, and curtailment provisions across utility-scale and renewable projects. Furthermore, the programme connects contract drafting to bankability through clause labs and negotiation simulation. As a result, delegates leave able to negotiate and administer PPAs that lenders accept and operators can live with.

Power Purchase Agreement from Commercial and Legal Perspective Course Objectives

- Define PPA types: utility, corporate, merchant, and virtual.
- Interpret tariff structures including capacity and energy payments.
- Apply indexation, escalation, and price adjustment mechanisms.
- Allocate risk for construction, performance, and grid availability.
- Structure credit support, guarantees, and payment security.
- Manage change in law, tax, and regulatory adjustment clauses.
- Apply curtailment, deemed generation, and compensation provisions.
- Handle force majeure, termination, and buy-out provisions.
- Address payment default, default interest, and remedies.
- Build PPA governance, performance monitoring, and reporting.

Course Methodology

- Interactive workshops using real PPA files and negotiations.

- Structured clause analysis of utility, corporate, and renewable PPAs.
- Tariff modelling and cash flow calculation exercises.
- Guided negotiation simulation on risk and pricing terms.
- Case review of PPA disputes and financing failures.
- Action planning that converts each session into a workplace commitment.

Who Should Take This Course

- Energy lawyers and contracts advisors.
- Project finance and infrastructure bankers.
- Renewable energy and utility developers.
- Commercial and regulatory affairs managers.
- Procurement and supply chain professionals in power.
- Risk, treasury, and credit analysts.
- Government energy ministry and regulator staff.

Power Purchase Agreement from Commercial and Legal Perspective Course Outlines

Day 1: PPA Fundamentals and Deal Structures

- Defining the PPA and its role in project bankability.
- PPA types: utility, corporate (CPPA), merchant, and virtual (VPPA).
- Parties, privity, and back-to-back arrangements.
- Offtaker creditworthiness and project finance requirements.
- Term, commercial operation date, and milestones.
- Interface with EPC, O&M, and grid connection contracts.

- Mapping risks across the project contract stack.

Day 2: Pricing, Tariffs, and Payment Mechanics

- Capacity payments, energy payments, and two-part tariffs.
- Feed-in tariffs, auctions, and contracts for difference.
- Indexation to inflation, CPI, and fuel benchmarks.
- Currency, escalation, and payment timing provisions.
- Metering, measurement, and settlement calculations.
- Invoicing, dispute over invoices, and default interest.
- Modelling tariff cash flows and lender coverage ratios.

Day 3: Performance, Availability, and Grid Risk

- Availability guarantees and performance ratio obligations.
- Capacity testing, commissioning, and acceptance regimes.
- Deemed generation and compensation structures.
- Curtailment, grid constraints, and dispatch instructions.
- Interconnection, transmission, and grid code compliance.
- Change in law, tax change, and regulatory adjustment.
- Insurance obligations and proceeds application.

Day 4: Credit, Security, and Default

- Credit support: parent guarantees, letters of credit, and escrow.
- Security packages and step-in rights for lenders.
- Direct agreements and consent to assignment.
- Payment default, cure periods, and remedies.

- Termination events and consequences.
- Buy-out, put and call options, and residual value.
- Sovereign and offtaker credit risk mitigation.

Day 5: Negotiation, Disputes, and Administration

- Negotiation strategy and risk trade-offs in PPA talks.
- Interpreting ambiguity and avoiding drafting traps.
- Dispute resolution: expert determination and arbitration.
- Governing law, jurisdiction, and enforcement.
- Performance monitoring and contract administration routines.
- Reporting to lenders and stakeholders.
- Personal action plan and continuous improvement.

Conclusion

By successfully completing Power Purchase Agreement from Commercial and Legal Perspective, participants will have acquired a practical command of PPA structures, tariff mechanics, risk allocation, and credit security. They will know how to model tariff structures, negotiate balanced risk terms, and manage curtailment, change in law, and default provisions. In addition, the course prepares delegates to administer PPAs and report performance to lenders. As a result, they return to work ready to structure and manage bankable power contracts with confidence. Gentex Training Center delivers this Training Course with a practical, standards-based approach.

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FAQs for the Power Purchase Agreement from Commercial and Legal Perspective course

Q1 What is the "Power Purchase Agreement from Commercial and Legal Perspective" course about?

It is a five-day programme that explains the commercial and legal structure of PPAs in power generation projects. It covers PPA types, tariff and payment mechanics, performance and grid risk, credit support and default provisions, and negotiation and dispute resolution.

Q2 What are the key benefits of the "Power Purchase Agreement from Commercial and Legal Perspective" course?

Participants gain the ability to model tariff structures, negotiate balanced risk allocation, and structure credit support that lenders accept. They also learn to handle curtailment, change in law, and default events properly, and to administer PPAs with disciplined reporting.

Q3 What skills will I gain from the "Power Purchase Agreement from Commercial and Legal Perspective" course?

PPA structure selection and clause interpretation, tariff modelling with capacity and energy payment design, risk allocation and credit security structuring, and PPA administration with dispute and termination management.

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Q4 What tools, methods, or standards are covered in the "Power Purchase Agreement from Commercial and Legal Perspective" course?

The course covers utility, corporate (CPPA), merchant, and virtual (VPPA) PPA models, two-part tariff structures with capacity and energy payments, feed-in tariffs, auctions, and contracts for difference (CfD), CPI and fuel indexation mechanisms, availability guarantees and performance ratio obligations, deemed generation and curtailment compensation provisions, change in law and regulatory adjustment clauses, parent company guarantees, letters of credit, escrow and direct agreements, step-in rights, buy-out and put and call options, debt service coverage ratio (DSCR) modelling, and expert determination and arbitration procedures.

Q5 How is the "Power Purchase Agreement from Commercial and Legal Perspective" course applied in real-world practice?

Delegates apply it through PPA drafting and review, tariff models, negotiation mandates, term sheets, credit support packages, curtailment claims, change in law notices, default remedies, termination notices, and lender reporting packs. They also use it to advise developers on bankability and to manage offtaker relationships through the contract term.