

PERFORMANCE MANAGEMENT AND APPRAISAL SYSTEMS

Sarajevo - Bosnia and Herzegovina
25 - May 2026 - 29 - May 2026
\$6,000

GENTEX[®]
TRAINING CENTER



Introduction

Effective performance management is essential for driving employee development, achieving organizational goals, and maintaining a competitive advantage. This intensive five-day program, offered by Gentex Training Center, equips participants with the knowledge and skills needed to design, implement, and manage robust performance management and appraisal systems. Through a comprehensive exploration of goal setting frameworks, performance evaluation techniques, and development planning strategies, participants gain the ability to foster continuous improvement, hold meaningful performance conversations, and create a culture of accountability within their teams.

Performance Management and Appraisal Systems

Course Objectives:

- Master the core principles and objectives of effective performance management systems.
- Understand the legal and regulatory framework surrounding performance appraisals.
- Develop SMART goals that align individual performance with departmental and organizational objectives.
- Utilize effective performance evaluation methods, including observation, feedback sessions, and self-assessment tools.
- Deliver constructive and clear performance feedback that promotes development and motivates employees.
- Conduct effective performance appraisal discussions to identify strengths, weaknesses, and development opportunities.
- Design and implement development plans to address performance gaps and support employee growth.
- Utilize performance management data to identify organizational trends and make informed decisions.

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- Analyze real-world case studies of successful performance management practices in various industries.
- Formulate a personalized action plan to implement improvements within your own performance management system.

Course Methodology

This interactive program utilizes a participant-centric approach. It blends lectures from performance management experts, real-world case studies, group discussions, and practical exercises. Participants actively engage in goal-setting workshops, performance evaluation simulations, role-playing activities for delivering feedback, and development plan creation exercises. Through experiential learning, participants gain the practical skills and theoretical knowledge needed to become performance management champions within their organizations, ensuring that employees are engaged, motivated, and aligned with organizational goals.

Who Should Take This Course

- Human resources professionals, managers, and supervisors responsible for conducting performance appraisals and managing employee performance.
- Business leaders interested in creating a high-performing and results-oriented work environment.
- Employees seeking to understand the performance management process and improve their own performance.
- Anyone aspiring to contribute to a culture of continuous learning and development within their organization.





Performance Management and Appraisal Systems Course Outline:

Day 1: Building a Foundation: The Why and How of Performance Management

- Exploring the Rationale and Benefits of Effective Performance Management Systems
- Understanding the Legal and Regulatory Framework for Performance Appraisals
- Aligning Individual Goals with Departmental and Organizational Objectives

Day 2: Setting SMART Goals for Success

- Mastering the SMART Goal Setting Framework for Effective Performance Management
- Developing SMART Goals that are Specific, Measurable, Achievable, Relevant, and Time-Bound
- Utilizing Goal Setting Strategies to Foster Employee Ownership and Accountability

Day 3: The Art of Performance Evaluation

- Exploring Different Performance Evaluation Methods, Including Observation, Feedback Sessions, and Self-Assessment Tools
- Delivering Constructive and Clear Feedback that is Specific, Actionable, and Timely
- Employing Effective Communication Techniques to Facilitate Open and Productive Performance Conversations

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Day 4: Development Planning: From Feedback to Action

- Conducting Effective Performance Appraisals to Identify Strengths, Weaknesses, and Development Opportunities
- Designing and Implementing Development Plans to Address Performance Gaps and Support Employee Growth
- Utilizing Performance Management Data to Identify Organizational Trends and Make Informed Decisions

Day 5: Continuous Improvement and Best Practices

- Analyzing Real-World Case Studies of Successful Performance Management Practices
- Exploring Emerging Trends and Best Practices in Performance Management
- Formulating a Personalized Action Plan to Implement Improvements Within Your Performance Management System

Conclusion

By successfully completing this comprehensive program offered by Gentex Training Center, participants gain the knowledge and practical skills needed to become effective performance management champions. They will be equipped to design and implement a robust performance management system that fosters ongoing development, improves employee engagement, and ultimately drives organizational success. This enhanced knowledge empowers them to hold meaningful conversations, provide valuable feedback, and create a culture of accountability and continuous improvement within their teams.

