

# INVESTMENT BANKING FUNDAMENTALS



**GENTEX<sup>®</sup>**  
TRAINING CENTER



## Introduction

The world of investment banking plays a critical role in facilitating capital flow and supporting the growth of businesses. Understanding the core functions and processes of investment banking empowers individuals to navigate this dynamic field. This intensive five-day program, offered by Gentex Training Center, equips participants with the foundational knowledge and practical skills needed to grasp the intricacies of investment banking. Through interactive workshops, engaging case studies, and real-world simulations, you'll gain a thorough understanding of core investment banking activities, explore various financial instruments, and develop analytical skills for informed decision-making.

## Investment Banking Fundamentals Course Objectives:

- Master the core principles of investment banking and its role in the financial landscape.
- Develop a strong understanding of different investment banking functions, including mergers and acquisitions (M&A), underwriting, and financial advisory services.
- Learn key considerations for financial modeling, valuation techniques, and risk assessment in investment banking transactions.
- Explore diverse financial instruments utilized in investment banking, such as stocks, bonds, and derivatives.
- Develop skills for analyzing financial statements and conducting due diligence to evaluate potential deals.
- Learn techniques for effective deal structuring, negotiation strategies, and transaction execution processes.
- Explore the regulatory environment and ethical considerations in investment banking practices.
- Analyze real-world case studies of successful investment banking transactions.
- Formulate a personalized action plan to leverage your newfound knowledge in your chosen career path.



## Course Methodology

This interactive program utilizes a participant-centered approach. It blends lectures from investment banking professionals with engaging workshops, group discussions, case study analysis, simulations of financial modeling exercises, deal negotiation scenarios, and peer-to-peer learning opportunities. Participants actively engage in constructing financial models, valuing companies, evaluating investment proposals, and crafting negotiation strategies. Through experiential learning, participants gain the practical tools and theoretical knowledge needed to contribute effectively in the exciting world of investment banking.

## Who Should Take This Course

- Professionals seeking a comprehensive introduction to investment banking fundamentals.
- Finance graduates and career changers interested in pursuing opportunities in investment banking.
- Business owners and entrepreneurs seeking a deeper understanding of capital raising strategies.
- Anyone interested in developing the knowledge and skills needed to navigate the world of finance and investment.

## Investment Banking Fundamentals Course Outline:

### Day 1: The Investment Banking Landscape: Functions, Products, and Players

- Unveiling the Importance of Investment Banking in Capital Markets and Business Growth
- Exploring Different Investment Banking Functions: M&A, Underwriting, Restructuring, and Advisory Services

# LEARN BOLD. LEAD BEYOND

GENTEX Training Center LLC | Orlando - FL, USA  
Info@gentextraining.com



- Understanding the Role of Key Players in Investment Banking Transactions: Investment Bankers, Analysts, and Issuers

## Day 2: Financial Modeling and Valuation: The Language of Investment Banking

- Mastering the Fundamentals of Financial Modeling Techniques Used in Investment Banking
- Exploring Different Valuation Methodologies for Companies and Assets
- Learning Techniques for Financial Statement Analysis and Due Diligence

## Day 3: Financial Instruments and Deal Structuring: The Tools of the Trade

- Developing a Strong Understanding of Various Financial Instruments Used in Investment Banking (Equity, Debt, Derivatives)
- Exploring Strategies for Effective Deal Structuring to Meet Client Objectives
- Learning Techniques for Deal Negotiation and Transaction Execution Processes

## Day 4: Risk Management and Regulatory Environment: Navigating a Complex Landscape

- Understanding Key Risk Considerations in Investment Banking Transactions
- Exploring the Regulatory Framework Governing Investment Banking Activities
- Discussing Ethical Considerations and Best Practices in the Investment Banking Profession







## Day 5: Investment Banking in Action: Case Studies and the Road Ahead

- Analyzing Real-World Case Studies of Successful Investment Banking Transactions Across Different Industries
- Identifying Career Opportunities in Investment Banking and Building Your Network
- Formulating a Personalized Action Plan to Leverage Your Investment Banking Knowledge in Your Career

## Conclusion

By successfully completing this comprehensive program offered by Gentex Training Center, participants gain a solid foundation in investment banking fundamentals. They will be equipped to analyze financial data, understand key deal structures, and navigate the complexities of the investment banking industry. This empowers them to pursue opportunities within the field, contribute meaningfully to financial transactions, and make informed financial decisions.