INTERNATIONAL TRADE LAW



GENTEX®
TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

Introduction

International Trade Law examines the rules that govern the movement of goods, services, and capital across borders. This Training Course covers the WTO framework, regional trade agreements, customs rules, trade remedies, and export controls. Participants study the GATT and GATS agreements, tariff classification, rules of origin, and dispute settlement panels. Furthermore, the programme connects treaty text to commercial reality through case analysis and trade compliance exercises. As a result, delegates leave able to advise on trade rules, manage customs risk, and respond to trade remedy investigations.

International Trade Law Course Objectives

- Define the scope and sources of international trade law.
- Apply WTO principles: MFN, national treatment, and transparency.
- Interpret the GATT, GATS, TRIPS, and TBT agreements.
- Classify goods using the Harmonized System and apply customs valuation.
- Apply rules of origin, preferential treatment, and FTA provisions.
- Manage anti-dumping, countervailing, and safeguard investigations.
- Apply export controls, sanctions, and dual-use goods regulation.
- Handle trade dispute settlement under the WTO DSU.
- Manage trade barriers, standards, and technical regulation compliance.
- Build trade compliance programmes and audit-ready documentation.

Course Methodology

- Interactive workshops using real trade disputes and customs cases.
- Structured tariff classification and valuation exercises.
- Rules of origin and preference calculation labs.
- Guided case analysis of WTO panel and appellate body reports.

GENTEX® TRAINING CENTER

- Trade remedy investigation simulation with coached feedback.
- Action planning that converts each session into a workplace commitment.

Who Should Take This Course

- Trade lawyers and legal advisors.
- Customs and trade compliance managers.
- Import, export, and logistics professionals.
- Supply chain and sourcing specialists.
- Government trade policy officers.
- Procurement and contracts professionals.
- Finance, audit, and risk staff handling trade exposure.

International Trade Law Course Outlines

Day 1: Foundations of International Trade Law

- Sources: WTO agreements, FTAs, customs law, and custom.
- The WTO framework and institutional structure.
- Most-favoured-nation and national treatment principles.
- Tariff bindings, schedules, and concessions.
- Transparency, notification, and review obligations.
- Regional trade agreements and customs unions.
- Preferential trade schemes and GSP arrangements.

Day 2: Customs Law, Classification, and Valuation

- The Harmonized System and tariff classification rules.

- General Interpretative Rules (GIR) application.
- Customs valuation methods and transaction value.
- Customs procedures, declarations, and post-clearance audits.
- Duty relief, drawback, and inward processing regimes.
- Free zones, bonded warehouses, and transit procedures.
- Incoterms 2020 and their customs implications.

Day 3: Rules of Origin and Trade Facilitation

- Non-preferential and preferential rules of origin.
- Product-specific rules and substantial transformation tests.
- Origin declarations, certificates, and supplier declarations.
- Cumulation, de minimis, and minimal operations rules.
- The WTO Trade Facilitation Agreement and its measures.
- Advance rulings and authorised economic operator schemes.
- Origin verification and dispute resolution.

Day 4: Trade Remedies and Technical Barriers

- Anti-dumping: dumping margin and injury determination.
- Countervailing duties and subsidy identification.
- Safeguards and serious injury tests.
- Investigation procedures and respondent defence strategy.
- Technical Barriers to Trade (TBT) and SPS measures.
- Standards, conformity assessment, and mutual recognition.
- Services trade under GATS and market access commitments.

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

Day 5: Export Controls, Sanctions, and Dispute Settlement

- Export control regimes and dual-use goods lists.
- ITAR, EAR, and EU dual-use regulation basics.
- Sanctions screening, denied party lists, and end-use checks.
- WTO Dispute Settlement Understanding and panel procedure.
- Appellate review and the multi-party interim appeal arrangement.
- Retaliation, suspension of concessions, and compliance.
- Personal action plan and continuous improvement.

Conclusion

By successfully completing International Trade Law, participants will have acquired a practical command of WTO principles, customs classification, rules of origin, trade remedies, and export controls. They will know how to classify goods correctly, claim preferential treatment with confidence, and defend positions in trade remedy investigations. In addition, the course prepares delegates to build trade compliance programmes that withstand customs audit. As a result, they return to work ready to advise on trade rules with confidence. Gentex Training Center delivers this Training Course with a practical, standards-based approach.

FAQs for the International Trade Law course

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

Q1 What is the "International Trade Law" course about?

It is a five-day programme that explains the rules governing cross-border movement of goods, services, and capital. It covers the WTO framework, customs classification and valuation, rules of origin, trade remedies, technical barriers, export controls, and dispute settlement.

Q2 What are the key benefits of the "International Trade Law" course?

Participants gain the ability to classify goods correctly, secure preferential tariff treatment, and defend positions in anti-dumping or safeguard investigations. They also learn to manage export control and sanctions exposure and to build compliance documentation that withstands customs audit.

Q3 What skills will I gain from the "International Trade Law" course?

WTO agreement interpretation and application, customs classification and valuation with rules of origin analysis, trade remedy investigation handling with defence strategy, and export control and sanctions compliance management.

GENTEX® TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

Q4 What tools, methods, or standards are covered in the "International Trade Law" course?

The course covers the GATT, GATS, TRIPS, TBT, and SPS agreements, the Harmonized System and General Interpretative Rules (GIR), customs valuation methods, preferential and non-preferential rules of origin, the WTO Trade Facilitation Agreement, anti-dumping and countervailing duty procedures, the Dispute Settlement Understanding, ITAR and EAR export controls, EU dual-use regulation, denied party screening lists, and Incoterms 2020.

Q5 How is the "International Trade Law" course applied in real-world practice?

Delegates apply it through tariff classification rulings, customs valuation analysis, origin declarations, preferential duty claims, anti-dumping questionnaire responses, sanctions screening, export licence applications, and WTO dispute submissions. They also use it to build trade compliance manuals and to prepare for customs audits.