# INTERNATIONAL MARITIME TRANSPORT



GENTEX®
TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

# Introduction

Around four fifths of world trade moves by sea, and every voyage depends on a chain of commercial, legal, and technical decisions made before the vessel sails. Chartering the wrong terms, misdeclaring cargo, or overlooking a port restriction can cost more than the freight itself. This International Maritime Transport Training Course gives shipping, freight, and maritime operations professionals a complete working method for managing that movement. Participants learn vessel and trade route fundamentals, chartering practice, shipping documentation, Incoterms, port and terminal operations, maritime law and claims, and voyage performance measurement. Furthermore, the course connects commercial decisions to safety, compliance, and cost outcomes.

# International Maritime Transport Course Objectives

- Interpret vessel types, tonnage measures, and cargo-carrying characteristics.
- Apply chartering practice for voyage and time charters.
- Manage bills of lading, sea waybills, and charter party documents.
- Apply Incoterms 2020 and UCP 600 to maritime transactions.
- Plan stowage, loading, and discharge with terminal coordination.
- Apply maritime law basics: Hague-Visby, Hamburg, and Rotterdam Rules.
- Manage laytime, demurrage, and despatch calculations.
- Apply SOLAS, MARPOL, and ISM requirements to operations.
- Handle cargo claims, general average, and liability limits.
- Measure voyage performance with freight cost, voyage days, and utilisation.

# Course Methodology

- Facilitated sessions built on real charter parties, bills of lading, and voyage estimates.
- Case workshops on laytime disputes, cargo claims, and port delays.

GENTEX® TRAINING CENTER

- Voyage estimation and laytime calculation exercises.
- Documentation and charter party review labs.
- Group exercise on a voyage plan with cost and risk assessment.

## Who Should Take This Course

- Shipping and chartering executives.
- Freight forwarding and liner agency staff.
- Port and terminal operations officers.
- Maritime logistics and cargo planning staff.
- Trade finance and documentary credit officers.
- Maritime legal, insurance, and claims professionals.

## International Maritime Transport Course Outlines

## Day 1: Maritime Trade and Vessel Fundamentals

- Structure of the shipping industry: tramp, liner, and specialised trades.
- Vessel types: bulk, container, tanker, and general cargo.
- Tonnage measures: GRT, NRT, deadweight, and TEU capacity.
- Cargo characteristics and stowage factors.
- Trade routes, hubs, and seasonal patterns.
- Shipping cycles, freight markets, and index benchmarks.
- Key industry bodies, classification societies, and flags.

## Day 2: Chartering and Maritime Contracts

- Voyage charter, time charter, and bareboat charter structures.

- Charter party forms: GENCON, NYPE, and BIMCO standards.
- Laytime, demurrage, and despatch calculation practice.
- Off-hire, redelivery, and performance warranties.
- Bills of lading, sea waybills, and their legal functions.
- Freight payment terms and market rate benchmarking.
- Dispute resolution, arbitration, and jurisdiction clauses.

## Day 3: Documentation, Terms, and Trade Finance

- Incoterms 2020 applied to sea carriage and container trades.
- UCP 600 documentary credit requirements for shipping documents.
- Commercial invoice, packing list, and certificate of origin.
- Bill of lading issuance, endorsement, and release procedures.
- Cargo manifest, dangerous goods declaration, and customs filings.
- Electronic bills of lading and digital documentation trends.
- Documentary discrepancy prevention and resolution.

## Day 4: Port, Terminal, and Vessel Operations

- Port call planning, pilotage, towage, and berth allocation.
- Container terminal operations and yard planning basics.
- Bulk cargo loading, discharge, and trim requirements.
- Stowage planning and securing for sea passage.
- Port state control inspections and common findings.
- SOLAS, MARPOL, and ISM Code requirements in practice.
- Safety, security, and ISPS considerations in port.

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

## Day 5: Claims, Risk, and Voyage Performance

- Maritime liability regimes: Hague-Visby, Hamburg, and Rotterdam Rules.
- Cargo claims handling and evidence requirements.
- General average, salvage, and collision basics.
- P&I clubs, hull and machinery, and cargo insurance cover.
- Voyage estimation, bunker cost, and time charter equivalent.
- Voyage KPIs: cost per tonne, voyage days, and utilisation.
- Building a maritime transport management improvement roadmap.

## Conclusion

By successfully completing the International Maritime Transport Training Course, participants will have acquired a thorough working knowledge of vessel and trade fundamentals, chartering and charter party practice, maritime documentation and trade terms, Incoterms 2020 and UCP 600 application, port and terminal operations, maritime law, claims handling, and voyage performance measurement. They will leave able to plan sea movements with clearer commercial terms, control laytime and demurrage exposure, and measure voyage cost and performance with evidence. Gentex Training Center delivers this programme with shipping and maritime practitioners working in live trade.

## FAQs for the International Maritime Transport course

GENTEX® TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

## Q1 What is the "International Maritime Transport" course about?

It is a five-day programme on managing the commercial and operational side of sea carriage. It covers vessel and trade fundamentals, chartering practice, bills of lading and charter parties, Incoterms 2020 and trade finance documents, port and terminal operations, maritime law and claims, and voyage performance measurement.

## Q2 What are the key benefits of the "International Maritime Transport" course?

Participants negotiate and manage charters with clearer terms, reduce demurrage and laytime disputes through correct calculation and documentation, and handle cargo claims with proper evidence and liability knowledge. They also measure voyage cost and performance with evidence instead of accepting broker summaries.

## Q3 What skills will I gain from the "International Maritime Transport" course?

You will gain vessel and charter party management, maritime documentation and trade terms application, port and terminal operations coordination, and maritime claims, liability, and voyage performance management.

GENTEX Training Center LLC | Orlando - FL, USA
Info@gentextraining.com

## Q4 What tools, methods, or standards are covered in the "International Maritime Transport" course?

The course works with vessel types across bulk, container, tanker and general cargo trades, tonnage measures including GRT, NRT, deadweight and TEU capacity, stowage factor analysis, voyage, time and bareboat charter structures, the charter party forms GENCON, NYPE and BIMCO standards, laytime, demurrage and despatch calculation, bills of lading and sea waybills, Incoterms 2020 and UCP 600 documentary credit rules, cargo manifests and dangerous goods declarations, electronic bills of lading, port call planning with pilotage and berth allocation, container yard planning, stowage and securing for sea passage, port state control inspections, SOLAS, MARPOL and the ISM Code, ISPS security requirements, the liability regimes Hague-Visby, Hamburg and Rotterdam Rules, cargo claims handling, general average and salvage, P&I, hull and machinery and cargo insurance cover, voyage estimation with bunker cost and time charter equivalent, and KPIs covering cost per tonne, voyage days and utilisation.

## Q5 How is the "International Maritime Transport" course applied in real-world practice?

Teams apply it when fixing a voyage charter for a bulk cargo, calculating laytime after a port delay, checking a bill of lading against a letter of credit, planning stowage for a container shipment, responding to a port state control inspection, and reviewing voyage profitability after completion.