GOVERNMENT TENDERS AND PROCUREMENT LAW & LOCAL CONTENT SUPPORT POLICY



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Introduction

Government Tenders and Procurement Law & Local Content Support Policy examines how public bodies award contracts and how local content rules shape those awards. This Training Course covers tender procedures, evaluation criteria, bid bonds, award challenges, and local content compliance. Participants study transparency duties, conflict-of-interest controls, and the preference mechanisms that favour domestic suppliers. Furthermore, the programme connects statutory procedure to practical bidding through tender simulations and case review. As a result, delegates leave able to run compliant tenders and prepare bids that meet both legal and local content requirements.

Government Tenders and Procurement Law & Local Content Support Policy Course Objectives

- Identify the legal sources governing government tenders and public procurement.
- Apply procurement methods: open tender, limited tender, and direct purchase.
- Prepare tender documents, technical specifications, and evaluation criteria.
- Run bid openings, evaluation, and award decisions transparently.
- Manage bid bonds, performance bonds, and advance payment guarantees.
- Handle complaints, protests, and award challenge procedures.
- Apply conflict-of-interest, integrity, and anti-corruption controls.
- Interpret local content policy targets and preference mechanisms.
- Measure local content contribution, certificates, and reporting duties.
- Manage contract award, variation, and closeout on public contracts.

Course Methodology

- Interactive workshops using real public tender and award cases.

- Structured tender simulation from advertisement to award.
- Guided evaluation exercises using weighted scoring matrices.
- Local content calculation and certification workshops.
- Facilitated discussion of protests, integrity, and audit findings.
- Action planning that converts each session into a workplace commitment.

Who Should Take This Course

- Government procurement and tender officers.
- Ministry, municipality, and public authority staff.
- Bid managers and contracts personnel in private firms.
- Legal counsel and compliance advisors.
- Local content and industrial participation officers.
- Internal audit and integrity professionals.
- Finance and budget officers on public projects.

Government Tenders and Procurement Law & Local Content Support Policy Course Outlines

Day 1: Legal Framework and Procurement Principles

- Sources of public procurement law and implementing regulations.
- Core principles: transparency, competition, equality, and value for money.
- Thresholds, delegation of authority, and approval committees.
- Public body obligations and supplier rights.
- Integrity, anti-corruption, and conflict-of-interest rules.
- Penalties, blacklisting, and exclusion of bidders.

- Auditing, oversight bodies, and accountability mechanisms.

Day 2: Procurement Methods and Tender Documents

- Open tender, two-stage tender, and limited tender procedures.
- Direct purchase and single-source justification grounds.
- Preparing the tender file and technical specifications.
- Bills of quantities, price schedules, and contract conditions.
- Bid security, tender fees, and submission formalities.
- Advertising, pre-bid meetings, and clarification replies.
- Extension of bid validity and addenda management.

Day 3: Bid Evaluation and Award

- Bid opening procedures and record keeping.
- Preliminary examination: completeness and responsiveness.
- Technical evaluation using weighted criteria.
- Financial evaluation and correction of arithmetic errors.
- Abnormally low bids and price reasonableness checks.
- Award recommendation, approval, and notification.
- Standstill, debriefing, and unsuccessful bidder feedback.

Day 4: Local Content Policy and Preference Mechanisms

- Objectives of local content and economic diversification policy.
- Local content targets, mandates, and phased requirements.
- Mandatory minimum local content and certificate systems.

- Price preference margins for domestic suppliers.
- Subcontracting, technology transfer, and training obligations.
- Verification, audits, and false declaration penalties.
- Reporting duties and local content in contract performance.

Day 5: Contract Award, Administration, and Challenges

- Contract preparation and signature formalities.
- Performance bonds and advance payment guarantees.
- Variations, additional works, and price adjustment on public contracts.
- Delay, penalties, and contract termination procedures.
- Complaints, protests, and administrative review routes.
- Arbitration and dispute resolution in public contracts.
- Personal action plan and continuous improvement.

Conclusion

By successfully completing Government Tenders and Procurement Law & Local Content Support Policy, participants will have acquired a practical command of public tender procedures, bid evaluation, local content requirements, and public contract administration. They will know how to run transparent awards, apply preference mechanisms correctly, and respond to protests and audit scrutiny. In addition, the course prepares delegates to measure and report local content contribution accurately. As a result, they return to work ready to manage government tenders with legal confidence. Gentex Training Center delivers this Training Course with a practical, standards-based approach.

LEARN BOLD. **LEAD BEYOND**
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FAQs for the Government Tenders and Procurement Law & Local Content Support Policy course

Q1 What is the "Government Tenders and Procurement Law & Local Content Support Policy" course about?

It is a five-day programme that explains how public bodies award contracts and how local content rules affect those awards. It covers tender procedures, evaluation and award, bid security, integrity controls, local content targets and certificates, and public contract administration.

Q2 What are the key benefits of the "Government Tenders and Procurement Law & Local Content Support Policy" course?

Participants gain the ability to run tenders that withstand audit and challenge, and to prepare bids that satisfy both legal requirements and local content targets. They also learn to apply preference margins correctly, avoid exclusion risks, and manage public contracts through award, variation, and closeout.

Q3 What skills will I gain from the "Government Tenders and Procurement Law & Local Content Support Policy" course?

Government tender compliance and procurement method selection, tender document preparation and weighted bid evaluation, local content policy application with certificate and reporting management, and public contract award and administration.

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Q4 What tools, methods, or standards are covered in the "Government Tenders and Procurement Law & Local Content Support Policy" course?

The course covers open, limited, and two-stage tender procedures, direct purchase justification rules, weighted technical and financial evaluation matrices, bid and performance bond instruments, blacklisting and debarment frameworks, price preference margins, local content targets and certificate systems, arithmetic correction rules, abnormally low bid analysis, standstill and debriefing procedures, and administrative protest and review routes.

Q5 How is the "Government Tenders and Procurement Law & Local Content Support Policy" course applied in real-world practice?

Delegates apply it through tender files, pre-bid clarifications, bid openings, evaluation reports, award recommendations, local content certificates, subcontracting plans, performance bond tracking, variation orders, and protest responses. They also use it to brief approval committees and prepare files for audit and oversight review.