

GLOBAL LEADERSHIP & INTERNATIONAL BUSINESS STRATEGIES

Vienna - Austria

04 - Jan 2027 - 08 - Jan 2027

\$6,000



GENTEX[®]
TRAINING CENTER



Introduction

Global leadership and international business strategies are crucial in today's interconnected world. Companies need strong leadership and effective strategies to succeed in the global market. This course provides an in-depth understanding of international business dynamics, equipping professionals with the necessary skills to navigate global challenges and opportunities. Participants will explore leadership techniques, cultural intelligence, and strategic decision-making in an international context. By the end of this course, attendees will develop a comprehensive understanding of global markets and effective leadership techniques to drive success in their organizations.

Global Leadership & International Business Strategies Course Objectives

- Understanding the key principles of global leadership and their impact on international business.
- Developing skills in strategic decision-making within a global context.
- Exploring cultural intelligence and its role in effective international leadership.
- Learning how to manage cross-border teams and build strong international relationships.
- Gaining insights into international market entry strategies and competitive positioning.
- Analyzing case studies of successful global businesses to identify best practices.
- Understanding risk management in global operations and financial planning.
- Enhancing communication and negotiation skills in an international business environment.
- Learning how to adapt leadership styles to different cultural and business environments.
- Developing action plans for implementing international business strategies effectively.



Course Methodology

The course uses an interactive approach, combining theoretical knowledge with practical applications. It includes case studies, group discussions, real-world scenarios, and hands-on exercises to enhance learning outcomes.

Who Should Take This Course

- Business executives and managers responsible for international operations.
- Entrepreneurs looking to expand into global markets.
- Professionals in international trade and business development.
- Project managers working on cross-border initiatives.
- Government and non-profit officials involved in international affairs.
- Anyone interested in developing leadership skills in a global business environment.

Global Leadership & International Business Strategies Course Outlines

Day 1: Fundamentals of Global Leadership

- Introduction to global leadership concepts.
- Understanding leadership styles in different cultures.
- The role of emotional intelligence in international leadership.
- Managing cultural diversity in global teams.
- Communication strategies for global leaders.



Day 2: International Business Environment and Market Strategies

- Overview of global markets and economic trends.
- Key factors influencing international business decisions.
- Market entry strategies: exporting, joint ventures, and foreign direct investment.
- Competitive analysis in global markets.
- Case studies of successful international businesses.

Day 3: Cross-Cultural Management and Global Teams

- Understanding cultural intelligence in leadership.
- Managing virtual and remote teams across borders.
- Negotiation skills in a multicultural business environment.
- Conflict resolution and problem-solving in international teams.
- Leadership adaptability in different cultural settings.

Day 4: Strategic Decision-Making and Risk Management

- Business strategy formulation for global expansion.
- Risk assessment and mitigation strategies in international operations.
- Financial planning and currency risk management.
- Corporate social responsibility and ethical considerations.
- Crisis management and contingency planning for global businesses.



Day 5: Leadership Action Plan and Implementation

- Developing personal leadership skills for global success.
- Creating an action plan for international business growth.
- Case study analysis and group presentations.
- Best practices in global leadership and business strategy.
- Closing remarks and key takeaways.

Conclusion

By successfully completing this course, participants will gain valuable insights into global leadership and international business strategies. They will develop the necessary skills to lead teams effectively in a global environment, make strategic decisions, and navigate international business challenges. With Gentex Training Center, professionals will be equipped with practical knowledge and tools to enhance their leadership capabilities and drive business success on a global scale