CUSTOMS REGULATIONS & INTERNATIONAL TRADE COMPLIANCE



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TRAINING CENTER

GENTEX Training Center LLC | Orlando - FL, USA
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Introduction

Customs Regulations & International Trade Compliance Training Course gives trade professionals the regulatory grounding to move goods lawfully across borders. Customs rules do not stand alone; they sit alongside export controls, sanctions, product standards, and environmental requirements that all apply to the same shipment. This programme connects those regimes into one compliance framework. Participants work through classification, origin, valuation, licensing, and documentation duties as elements of a single obligation set. Furthermore, the course covers sanctions screening, prohibited goods, and dual-use controls. In addition, it addresses record keeping, audit readiness, and voluntary disclosure. As a result, attendees can build trade operations that meet regulatory expectations.

Customs Regulations & International Trade Compliance Course Objectives

- Apply the customs legal framework to import, export, and transit operations.
- Classify goods correctly using the Harmonized System and the General Interpretative Rules.
- Determine origin and apply preferential treatment claims accurately.
- Establish customs value under the WTO Customs Valuation Agreement methods.
- Navigate licensing, permit, and product standard requirements by commodity.
- Apply export controls and dual-use goods classification and licensing.
- Conduct sanctions and restricted party screening before shipment.
- Manage prohibited and restricted goods lists and their documentation.
- Maintain customs records, audit trails, and retention schedules.
- Apply corrective action and voluntary disclosure when errors are found.

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Course Methodology

- Case studies on customs penalties, sanctions breaches, and trade disputes.
- Hands-on exercises in classification, origin, valuation, and screening.
- Documentation and licensing workshops using real commodity examples.
- Group work on compliance frameworks and internal control design.
- Simulation of a customs audit and a sanctions screening scenario.

Who Should Take This Course

- Trade compliance officers and customs specialists.
- Import, export, and logistics managers.
- Procurement and supply chain professionals.
- Legal counsel and regulatory affairs staff.
- Internal auditors covering trade and customs.
- Freight forwarders and customs brokers.
- Consultants advising on international trade rules.

Customs Regulations & International Trade Compliance Course Outlines

Day 1: The Customs and Trade Regulatory Framework

- Sources of customs law and their practical effect on traders.
- Importer and exporter obligations and liability.
- Documentation duties and declaration accuracy.
- The relationship between customs, tax, and regulatory authorities.

- Trade agreements and their operational implications.
- Penalty regimes and enforcement trends.
- Workshop: mapping regulatory obligations across a trade operation.

Day 2: Classification, Origin, and Valuation Compliance

- The Harmonized System and the six General Interpretative Rules.
- Binding tariff information and managing classification risk.
- Preferential and non-preferential origin rules and evidence.
- Certificates of origin and supplier declaration reliance.
- WTO valuation methods and value declaration duties.
- Related-party transactions and royalty treatment.
- Exercise: reviewing a shipment for classification, origin, and valuation compliance.

Day 3: Licensing, Standards, and Product Requirements

- Import and export licensing regimes by commodity type.
- Product standards, conformity assessment, and marking requirements.
- Health, safety, and environmental obligations.
- Certificates of conformity and pre-shipment inspection.
- Prohibited and restricted goods lists.
- Documentation errors that trigger detention and penalties.
- Workshop: assembling a licensing and standards pack for a product.

Day 4: Sanctions, Export Controls, and Screening

- Sanctions regimes and their territorial and sectoral scope.
- Restricted party and denied party screening procedures.

- Dual-use goods classification and end-user controls.
- End-use statements and diversion risk assessment.
- Embargoes, financial restrictions, and trade finance implications.
- Escalation and decision making on borderline transactions.
- Simulation: running a sanctions and dual-use screening workflow.

Day 5: Records, Assurance, and Corrective Action

- Record keeping requirements and retention schedules.
- Internal control design for trade compliance processes.
- Audit readiness and evidence pack preparation.
- Detecting and correcting declaration errors.
- Voluntary disclosure and mitigation of penalties.
- Governance, training, and compliance monitoring.
- Capstone: presenting a trade compliance framework and improvement plan.

Conclusion

By successfully completing Customs Regulations & International Trade Compliance Training Course, participants will gain a working command of customs law, classification, origin, valuation, licensing, and sanctions controls. They will acquire the ability to build compliance frameworks, screen transactions, maintain defensible records, and correct errors properly. As a result, they can protect their organizations from penalties, delays, and reputational damage in international trade. Gentex Training Center delivers this programme with a strong focus on practical application and real trade cases.

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FAQs for the Customs Regulations & International Trade Compliance course

Q1 What is the "Customs Regulations & International Trade Compliance" course about?

It covers the rules that govern cross-border trade customs law and obligations, classification, origin, valuation, licensing and standards, export controls, sanctions screening, record keeping, and corrective action.

Q2 What are the key benefits of the "Customs Regulations & International Trade Compliance" course?

Participants reduce penalties and shipment delays, screen transactions before problems arise, and keep records that stand up to audit. They also build a single compliance framework instead of managing each regulation separately, which lowers effort and error rates.

Q3 What skills will I gain from the "Customs Regulations & International Trade Compliance" course?

Applying customs law to import, export and transit operations; classification, origin and valuation compliance including evidence and declarations; licensing, standards, export control and sanctions screening duties; and record keeping, internal control design, audit readiness, corrective action and voluntary disclosure.

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Q4 What tools, methods, or standards are covered in the "Customs Regulations & International Trade Compliance" course?

The course covers the Harmonized System and the six General Interpretative Rules, binding tariff information, preferential and non-preferential origin rules, certificates of origin and supplier declarations, the WTO Customs Valuation Agreement methods, value declarations and related-party treatment, import and export licensing regimes, product standards and conformity assessment, prohibited and restricted goods lists, sanctions regimes, restricted party and denied party screening, dual-use goods classification and end-user controls, end-use statements and diversion risk assessment, embargoes and trade finance restrictions, record retention schedules, internal control design for trade compliance, audit readiness and evidence packs, declaration error correction, voluntary disclosure, and compliance monitoring and training.

Q5 How is the "Customs Regulations & International Trade Compliance" course applied in real-world practice?

Participants map regulatory obligations across a trade operation, review a shipment for classification, origin and valuation compliance, assemble a licensing and standards pack for a product, run a sanctions and dual-use screening workflow, and present a trade compliance framework and improvement plan. Each task mirrors the work of trade compliance teams.

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