COMPREHENSIVE COURSE IN PUBLIC-PRIVATE PARTNERSHIPS (PPPS)



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TRAINING CENTER

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Introduction

Comprehensive Course in Public-Private Partnerships (PPPs) Training Course builds the strategic and financial capability that governments and private sponsors need to structure, procure, and manage infrastructure partnerships. PPPs deliver public assets through private finance and expertise, and they commit public budgets for decades. That long horizon makes the quality of structure, risk allocation, and contract design decisive. Weak PPPs transfer cost to taxpayers and stall delivery. This course develops the discipline that prevents those outcomes. It covers PPP models, feasibility, procurement, and financing. Furthermore, it applies risk allocation, contract design, and performance management. In addition, it develops governance, fiscal accounting, and dispute resolution. As a result, participants structure partnerships that deliver value for money.

Comprehensive Course in Public-Private Partnerships (PPPs) Course Objectives

- Explain PPP concepts, models, and their role in infrastructure delivery.
- Assess value for money and public sector comparator analysis.
- Structure PPP project feasibility and technical studies.
- Apply risk identification, allocation, and mitigation frameworks.
- Design concession agreements and payment mechanisms.
- Apply PPP procurement routes including competitive dialogue.
- Evaluate financing structures, gearing, and financial close requirements.
- Apply availability payment, user-pay, and hybrid models.
- Apply fiscal accounting, disclosure, and contingent liability treatment.
- Manage PPP performance, governance, and dispute resolution.

Course Methodology

- Interactive lectures with real PPP project and contract cases.
- Value for money and risk allocation workshops.
- Contract design and payment mechanism exercises.
- Financial structuring and financial close practice.
- Structured peer review with facilitator feedback on PPP proposals.

Who Should Take This Course

- Government infrastructure and PPP unit staff.
- Ministry of finance and budgeting professionals.
- Private sector sponsors and infrastructure developers.
- Project finance and investment banking analysts.
- Legal and technical advisors on PPP projects.
- Auditors and regulators reviewing PPP commitments.

Comprehensive Course in Public-Private Partnerships (PPPs) Course Outlines

Day 1: PPP Concepts and Programme Design

- PPP definition, rationale, and delivery models.
- Concession, BOT, DBFO, and availability-based structures.
- When PPPs succeed and when they fail.
- Legal and institutional frameworks for PPP programmes.
- PPP unit roles and approval gateways.
- Pipeline development and project prioritisation.
- Case study: reviewing a PPP programme's institutional set-up.

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Day 2: Feasibility, Value for Money, and Risk

- Pre-feasibility and feasibility study structure.
- Public sector comparator and value for money assessment.
- Risk identification and risk register construction.
- Risk allocation principles between public and private parties.
- Risk pricing, mitigation, and retained risk analysis.
- Affordability and fiscal space assessment.
- Workshop: building a risk allocation matrix for a PPP.

Day 3: Procurement and Contract Design

- PPP procurement routes and their trade-offs.
- Prequalification, request for proposals, and bid evaluation.
- Competitive dialogue and negotiated procedures.
- Concession agreement structure and key clauses.
- Payment mechanisms: availability, usage, and hybrid.
- Performance standards, KPIs, and deduction regimes.
- Workshop: designing a payment mechanism and KPI set.

Day 4: Financing and Financial Close

- PPP financing sources: equity, debt, and guarantees.
- Project finance structure and non-recourse lending.
- Debt sizing, coverage ratios, and covenant design.
- Government support instruments and credit enhancement.
- Financial modelling and sensitivity analysis.

- Financial close conditions and documentation.
- Workshop: assessing a PPP financing structure.

Day 5: Contract Management, Accounting, and Governance

- Contract management and monitoring frameworks.
- Performance measurement and payment deduction application.
- Change, variation, and refinancing management.
- Fiscal accounting, disclosure, and contingent liabilities.
- Renegotiation, termination, and handover provisions.
- Dispute resolution and stakeholder governance.
- Course review, assessment, and action planning.

Conclusion

By successfully completing Comprehensive Course in Public-Private Partnerships (PPPs), participants will gain a thorough understanding of PPP concepts and programme design, feasibility and value for money assessment, risk allocation, procurement and contract design, financing and financial close, and contract management and fiscal governance. They will also acquire practical skills in PPP model selection and programme design, value for money and risk allocation analysis, contract design and payment mechanism structuring, and PPP financing, fiscal accounting and contract management. In addition, the course prepares them to structure and manage partnerships that deliver genuine value for money. Gentex Training Center delivers this programme with a strong focus on applied PPP practice and defensible commercial decisions.

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FAQs for Comprehensive Course in Public-Private Partnerships (PPPs) course

Q1 What is the "Comprehensive Course in Public-Private Partnerships (PPPs)" course about?

It is a five-day programme on structuring, procuring, and managing infrastructure partnerships. It covers PPP models and institutional frameworks, feasibility and value for money assessment, risk allocation, procurement and concession agreement design, project financing, and contract management and fiscal accounting.

Q2 What are the key benefits of the "Comprehensive Course in Public-Private Partnerships (PPPs)" course?

Participants structure partnerships that deliver value rather than shifting cost to taxpayers. The course improves model selection and programme design, sharpens value for money and risk allocation analysis, strengthens contract and payment mechanism design, improves financing structure and affordability assessment, and raises contract management and fiscal disclosure quality.

Q3 What skills will I gain from the "Comprehensive Course in Public-Private Partnerships (PPPs)" course?

Participants gain PPP model selection and programme design, value for money and risk allocation analysis, contract design and payment mechanism structuring, and PPP financing, fiscal accounting and contract management. These four skills cover the practical core of PPP work.

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Q4 What tools, methods, or standards are covered in the "Comprehensive Course in Public-Private Partnerships (PPPs)" course?

The course covers PPP definition and delivery models, concession, BOT, DBFO and availability-based structures, legal and institutional frameworks, PPP unit roles and approval gateways, pipeline development, pre-feasibility and feasibility study structure, public sector comparator and value for money assessment, risk identification and risk register construction, risk allocation principles, risk pricing and mitigation, retained risk analysis, affordability and fiscal space assessment, PPP procurement routes, prequalification and request for proposals, bid evaluation, competitive dialogue and negotiated procedures, concession agreement structure and key clauses, availability, usage and hybrid payment mechanisms, performance standards, KPIs and deduction regimes, equity, debt and guarantee financing sources, project finance non-recourse lending, debt sizing, coverage ratios and covenants, government support instruments, financial modelling and sensitivity analysis, financial close conditions, contract management and monitoring frameworks, performance measurement and deduction application, change, variation and refinancing management, fiscal accounting and contingent liability disclosure, renegotiation, termination and handover provisions, and dispute resolution and stakeholder governance.

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Q5 How is the "Comprehensive Course in Public-Private Partnerships (PPPs)" course applied in real-world practice?

Participants apply the methods to their own programmes and projects. They design PPP programmes, run feasibility and value for money assessments, build risk allocation matrices, structure procurement processes, draft concession agreement terms, design payment mechanisms and KPIs, assess financing structures, review financial close conditions, monitor contract performance, and prepare fiscal disclosure. Many leave with a risk allocation matrix, a payment mechanism template, and a value for money assessment framework ready to use.