

# **CERTIFIED INTERNATIONAL PUBLIC PROCUREMENT OFFICER (CIPPO)**

Istanbul - Turkey  
22 - Nov 2026 - 26 - Nov 2026  
\$5,800

**GENTEX**<sup>®</sup>  
TRAINING CENTER



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## Introduction

Public procurement plays a crucial role in ensuring efficient, transparent, and accountable acquisition of goods and services by governments and organizations. Professionals in this field must possess deep knowledge of procurement policies, procedures, and best practices to meet global standards.

The Certified International Public Procurement Officer (CIPPO) course, provided by Gentex Training Center, is designed to equip participants with advanced skills and expertise in international procurement. This five-day training program covers key principles, strategies, and regulatory frameworks governing public procurement. Participants will gain a solid foundation in procurement planning, contract management, supplier evaluation, risk mitigation, and ethical considerations. By attending this course, procurement professionals will enhance their ability to make informed decisions, comply with international standards, and contribute to their organizations' success.

## Certified International Public Procurement Officer (CIPPO) Course Objectives

- Provide an in-depth understanding of international public procurement regulations, policies, and best practices.
- Equip participants with the knowledge to navigate procurement processes effectively and make strategic decisions.
- Strengthen participants ability to manage procurement risks and ensure compliance with global procurement standards.
- Improve contract negotiation and supplier management skills to optimize procurement efficiency.
- Enhance ethical decision-making in procurement by adhering to transparency, fairness, and accountability principles.



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- Enable professionals to implement cost-effective procurement strategies that align with organizational goals.
- Develop participants' ability to evaluate tenders, conduct due diligence, and mitigate potential procurement challenges.

## Course Methodology

- Instructor-led presentations
- Case studies and real-world procurement scenarios
- Group discussions and collaborative exercises
- Hands-on workshops and problem-solving activities
- Best practice sharing and networking opportunities

## Who Should Take This Course

- Procurement officers and specialists
- Supply chain and logistics professionals
- Government officials involved in procurement processes
- Contract managers and administrators
- Compliance and legal officers
- Finance and budget officers handling procurement-related tasks
- Professionals seeking to enhance their public procurement expertise

## Certified International Public Procurement Officer (CIPPO) Course Outlines





## Day 1: Fundamentals of International Public Procurement

- Overview of public procurement and its significance
- Key procurement principles and best practices
- International procurement laws and regulations
- Ethical considerations and transparency in procurement
- Roles and responsibilities of procurement officers

## Day 2: Procurement Planning and Market Analysis

- Procurement planning and needs assessment
- Understanding market analysis and supplier research
- Developing procurement strategies for effective sourcing
- Cost analysis and budgeting for procurement
- Sustainable and environmentally friendly procurement

## Day 3: Tendering Processes and Supplier Evaluation

- Preparing request for proposals (RFPs) and tenders
- Bid evaluation criteria and supplier selection
- Managing procurement negotiations effectively
- Due diligence in supplier verification
- Case studies on successful and failed procurement tenders

## Day 4: Contract Management and Risk Mitigation

- Fundamentals of contract drafting and management

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- Key contract clauses and legal considerations
- Identifying and managing procurement risks
- Dispute resolution and handling contract modifications
- Performance evaluation and contract termination procedures

## Day 5: Procurement Governance and Performance Optimization

- Implementing procurement performance measurement frameworks
- Procurement audits and compliance monitoring
- Digital transformation and technology in procurement
- Enhancing supplier relationships for long-term partnerships
- Best practices in international procurement management

## Conclusion

By successfully completing the Certified International Public Procurement Officer (CIPPO) course with Gentex Training Center, participants will gain valuable knowledge and practical skills to excel in public procurement. This program empowers professionals to manage procurement processes efficiently, ensure compliance with international standards, and drive organizational success through effective procurement strategies.

